



Development Director

Position Summary

The Development Director is responsible for supporting the development and implementation of all WWALS fundraising initiatives, including membership program, major gifts, grant writing, planned giving, special events, and capital campaigns. The Development Director works closely with the Executive Director and the Suwannee Riverkeeper in all development and fundraising endeavors.

Job Responsibilities

Immediate

- Regularly meet and communicate with current and prospective donors and supporters, both individuals and organizations, to foster and build strong relationships.
- Organize meetings of prospective donors and supporters with the WWALS Executive Director and Suwannee Riverkeeper.
- Develop and support a major gifts program, including identification, prospect research, cultivation, solicitation, and stewardship of major donors.
- Coordinate grant seeking, including research, proposal writing, and reporting requirements.