

# What We Offer

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## Partnership

- **Development of custom-tailored LNG distribution and logistics channel**
  - A reliable and sizable merchant LNG distribution channel does not currently exist
  - It is not enough to say “we will deliver LNG to your vessel.”
  - Users and providers of LNG must collaborate closely to develop a custom-tailored LNG distribution and logistics channel – taking into consideration:
    - ✓ Volume: minimum and backup volume
    - ✓ Voyage: schedule and duration
    - ✓ Fueling: fixed facility or mobile (tanker truck, barge, etc...)
    - ✓ Infrastructure: receiving, storage, transfer and fueling infrastructure
  - First movers will have the advantage of getting the channel as closely tailored as possible to their needs
- **Florida East Coast Railway (FECR)**
  - FECR runs along the eastern coastline of Florida and is best positioned to serve all major ports in the state
  - Our unique relationship with FECR will enhance our ability to transport and supply LNG to our customers at the lowest cost and highest reliability possible
- **Financing capabilities**
  - We welcome any opportunity to provide capital towards any conversion or related infrastructure developments